

# Eaton UPSgrade Program

**UPSgrade your existing power management solution!**  
**Trade in your old Eaton UPS or a competitor's UPS for a new unit!**

## What is UPSgrade?

- The Eaton® UPSgrade program is an easy and cost effective way to upgrade your existing UPS
- Any UPS can be traded in, regardless of the manufacturer
- By utilizing UPSgrade, Eaton will pay for the return shipping and the disposal of your old unit

## Why UPSgrade?

- Upgrading your UPS will provide you with the latest Eaton technology
- Virtualization ready models with Eaton's Intelligent Power® Manager software
- Lower total cost of ownership with three year UPS and battery warranty, 50% longer battery service life with ABM® technology, and EngeryStar qualified models

## How does UPSgrade work?

- You can purchase up to three times the VA you are trading in! The new Eaton unit can be a smaller VA rating than the old UPS too.
- Your discount is for the purchase of the new Eaton UPS only and not the old UPS traded in
- Return shipping labels will be provided to you to send the old UPS(s) back for disposal – free of charge

\*If the units being returned are of excessive weight or dimensions, Eaton will arrange for a freight carrier to pick up the UPSs.



Powering Business Worldwide

Contact your Account Manager today to learn more!

[www.poweradvantage.eaton.com](http://www.poweradvantage.eaton.com)

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# Program at a Glance

## UPSgrade terms and conditions:

### Entitlement

1. There is no limit to the number of old UPS's that each customer can trade in.
2. The total VA-rating of the old UPS unit(s) must be either equal to or smaller than the total VA-rating of the new EATON unit(s). The new EATON UPS unit(s) may also not exceed the old UPS unit(s) total VA capacity by more than 3 times.
3. Customer's rebate is for the purchase of the NEW EATON UPS purchase ONLY and not the old UPS traded in.

### Packing Instructions for the UPS being sent back to EATON

1. For EATON Pick-Up:
  - a. Customer shall disconnect the batteries and pack the UPS for easy pick-up by EATON's shipping agent at the scheduled time.
  - b. The EATON shipping agent will only accept UPS that are pre boxed in accordance with the specifications set out on the shipping page. Failure to do so may result in additional charges or cancellation of rebate.
  - c. The customer must label the return UPS container with the customer contact details as well as the unique UPSGrade authorization number in order to validate their claim. This information is provided in the acknowledgement e-mail by EATON.

### EATON's Liability

1. EATON shall not be liable to Customer for any trade-in UPS which is lost, delayed or destroyed during transportation to any authorized EATON warehouse. In such cases, EATON reserves the right not to grant the UPSGrade Rebate.
2. EATON's maximum liability to each Customer shall not exceed the amount of the UPSGrade Rebate which that Customer is entitled to.
3. EATON reserves the right to change any aspect of or discontinue this program at its sole discretion at any time without notification.

### Warranties

1. In the event any of the above warranties is breached, Customer agrees to indemnify, defend and hold harmless EATON, its officers and employees from and against all third party demands for any loss, claims, actions, damages, liabilities, costs and expenses (including legal fees) relating to or arising from such breach.